

# ZAFER AKIN

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Department of Economics  
TOBB University of Economics and Technology  
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## EDUCATION

- Ph.D. in Economics, Pennsylvania State University, 2006  
Dissertation Title: *Essays on Time Inconsistency and Bargaining*
- M.A., Bilkent University, 2001
- B.S., Bilkent University, 1999

## FIELDS OF CONCENTRATION

- Behavioral Economics
- Experimental Economics
- Game Theory
- Microeconomics

## EMPLOYMENT AND AFFILIATION

- Assistant Professor, TOBB ETU, October 2008 –
- Instructor, TOBB ETU, September 2006 – October 2008

## FELLOWSHIPS, AWARDS AND HONORS

- International Scientific Publication Award, TUBITAK, 2008, 2009, 2010
- Travel and Research Grant, TOBB ETU, 2007 - 2011
- Full Scholarship, Pennsylvania State University, 2001-2006
- Research and Travel Grant, Prof. Kalyan Chatterjee, 2005
- Research and Travel Grant, Pennsylvania State University, 2004
- Fellowship, Bilkent University, 1999-2001
- Fellowship, Bilkent University, 1994-1999

- Ranked in the first 1000 students in University entrance exam (taken by more than 1 million examinees)

## PROJECTS:

- Coordinator, “Designing Incentive and Commitment Mechanisms: Reward or Punishment”, *Funded by The Scientific & Technological Council of Turkey (TUBITAK)*, starting date: April 2012 (App. \$60.000).
- Assistant Coordinator, “The Role of Status-Quo on Distributional Preferences” (*with M. Y. Gürdal*), *Funded by TUBITAK*, (App. \$6.000), Completed.
- Researcher, Microeconomics and Energy Groups, Ministry of Finance Training Project, *TUBITAK-TEPAV-TOBB ETU-MINISTRY OF FINANCE*, February 2008- February 2010, Completed
- Assistant Coordinator, “Do Players Learn How to Learn? Evidence from Constant Sum Games with a Varying Number of Actions” (*with K. Hasker and E. Saracgil*), *Funded by TUBITAK*, June 2007 – December 2009 (App. \$100.000), Completed
- Coordinator, “An Experimental Analysis of Time-Inconsistency in a Long-Run Project (*with A. Yavas*)”, *Funded by TUBITAK*, July 2009 (App. \$50.000), Completed

## PUBLISHED ARTICLES

- Bir Sosyal Fayda/Maliyet Analizi: Soma-A Santrali Özelinde Kömür ve Rüzgâr Alternatifleri (*with T. Z. Bali, B. C. Erbas and G. Akarsu*), *Iktisat Isletme ve Finans*, *forthcoming*, 2012.
- Intertemporal Decision Making with Present Biased Preferences, *Journal of Economic Psychology*, *forthcoming*, 2012.
- A Game Theoretic Approach to Model Financial Markets: Guessing Games (*with U. Baris Urhan*), *ISE Review*, 2011, vol. 12, no. 47, pp. 43-60.
- Is Economics Becoming an Experimental Science? (*with U. Baris Urhan, in Turkish*), *Iktisat Isletme ve Finans*, 2010, Vol. 25, no. 288, pp. 9-28. (*Lead article*)
- Imperfect Information Processing in Sequential Bargaining Games with Present Biased Preferences, 2009, *Journal of Economic Psychology*, Vol. 30, No.4, pp. 642-650.
- Time Inconsistency and Learning in Bargaining Games, October 2007, *International Journal of Game Theory*, Vol. 36, No. 2, pp. 275-299.

## WORKING PAPERS

- Framing and Social Preferences (*with S. Ertac and M. Y. Gurdal*), *submitted*.

- Other-regarding Concerns of Willing and Reluctant Dictators (*with S. Ertac and M. Y. Gurdal*), *submitted*.
- Does Fiscal Decentralization Promote Fiscal Discipline? (*with N. Cakir, Z. Cevik and B. Neyapti*), *submitted*.
- An Equilibrium Concept for Extensive Form Games Played by Boundedly Rational Agents

## **WORK IN PROGRESS**

- Designing Incentive and Commitment Mechanisms: Reward or Punishment.
- Do Players Learn How to Learn? Evidence from Constant Sum Games with a Varying Number of Actions (*with K. Hasker and E. Saracgil*)
- An Experimental Analysis of Time-Inconsistency in a Long-Run Project (*with A. Yavas*), under revision. (*TOBB ETU, Working Paper Series, 08-09*)
- Inflation Perception and Relative Price Variability: An Experimental Study (*with U. Ozlale and U. Baris Urhan*)
- Recent Developments in the Experimental Ultimatum Games: Now and Future (*with U. Baris Urhan*)
- On the Relationship between Risk Preference and Internet Usage (*with B. K. Onur Tas*)

## **TEACHING EXPERIENCE**

- Instructor, Microeconomics I (Graduate), TOBB ETU 2012-
- Instructor, Experimental Economics, EYS, Pamukkale University, June 2011
- Instructor, Advanced Microeconomic Theory, TOBB ETU 2007-
- Instructor, Introductory Economics, TOBB ETU 2008-
- Instructor, Microeconomic Theory I, TOBB ETU 2008-
- Instructor, Microeconomic Theory II (Game Theory), TOBB ETU 2010-
- Instructor, Mathematics for Economists I and II, TOBB ETU 2006 –
- Instructor, Intermediate Macroeconomics, 5 semesters, Penn State 2004 – 2006
- Teaching Assistant, Ph.D. Microeconomics I and II, Penn State, 2003
- Teaching Assistant, Intermediate Macroeconomics, Penn State, 2002
- Teaching Assistant, Principles of Macroeconomics, Penn State, 2002
- Teaching Assistant, Microeconomics, Bilkent University, 2001

## **RESEARCH EXPERIENCE**

- Organizer, *First Experimental Economics Summer School of Turkey*, 3-9 August 2009, Koc University, Istanbul, Turkey. *Presenters:* Prof. Rosemarie Nagel, Prof. Simon Gaechter, Assist Prof. Zafer Akin, Assist Prof. Seda Ertac, U. Baris Urhan, Assist Prof. Kevin Hasker, Assoc. Prof, Gokhan Karabulut, Emin Karagozoglu. *Supporters:* TUBITAK, TOBB ETU, Koc University, EAF.
- Participant, 11th Visiting Graduate Student Workshop in Experimental Economics, George Mason University, 2005
- Research Assistant, Professor Chatterjee, Penn State, 2003
- Internship, Istanbul Stock Exchange, 2000

## **MEMBERSHIPS**

- Game Theory Society
- American Economic Association
- The Econometric Society
- Economic Science Association

## **CONFERENCE & SEMINAR PRESENTATIONS, INVITED TALKS**

- 10<sup>th</sup> Annual Meeting of Association of Southern European Economic Theorists (ASSET), University of Alicante, Spain, November 2010
- Baskent University, 9 Eylul University, Izmir Economics University, April 2010
- First Experimental Economics Summer School of Turkey, Koc University, Istanbul, Turkey, August 2009
- 1<sup>st</sup> EconAnadolu Conference, Anadolu University, Eskisehir, June, 2009
- International ESA Conference, California Institute of Technology, USA, June, 2008
- 4<sup>th</sup> International Conference on Business & Economics, Izmir, June 2008
- Conference on Brain as an Information Processing Machine - IV, Bogazici University, 2008
- 8<sup>th</sup> Public Economic Theory Conference, Vanderbilt University, Tennessee, ABD, 2007
- 18<sup>th</sup> Summer Festival on Game Theory, Stony Brook University, NY, USA, 2007
- Bilkent University, 2006
- Sabanci University, 2006
- TOBB ETU, 2006
- Central Bank of Turkish Republic, 2006

- 16<sup>th</sup> Summer Festival on Game Theory, Stony Brook University, NY, USA, 2005
- Pennsylvania State University, 2005
- Bilkent University, 2005
- Spain – Italy – Netherlands Game Theory Conference I, The Netherlands, 2005
- First International Conference on Business & Economics, Izmir, Turkey, 2005
- 15<sup>th</sup> Summer Festival on Game Theory, Stony Brook University, NY, USA, 2004
- Pennsylvania State University, 2004

#### **ACADEMIC RESPONSIBILITIES**

- Vice Director, Graduate School for (Institute of) Social Sciences, TOBB ETU,
- Member, Junior Faculty Recruiting Committee
- Organizer, Economics Seminar Series, 2006-2010

#### **MEDIA COVERAGE**

- In the Press: *First Experimental Economics Summer School of Turkey*, Vatan, Referans, Cumhuriyet, Türkiye, Bugün, Akşam, Sabah, Yeni Asır, 04/08/2009  
(<http://zafer.akin.etu.edu.tr/press.pdf>)
- Radios: “Oyun Teorisi”, Gündem Programı, TRT Radyo 1, 12/6/2011

#### **PROFESSIONAL ACTIVITIES**

- Advisory Board member of İktisat, İşletme ve Finans,
- Referee for Journal of Economic Psychology, Mathematical Social Sciences, Eastern Economic Journal, Journal of Public Economic Theory, Southern Economic Journal, İktisat İşletme ve Finans; also for Central Bank of Turkish Republic and TÜBİTAK